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To: The City of Santa Paula

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### GENERAL GOALS AND APPROACHES FOR WWT UPGRADES

**FOP's business model is to replace existing antiquated or non-compliant WWT facilities that:**

- a) Need costly upgrades, expansion or replacement to achieve stricter current and future discharge compliance,
- b) Seek a long-term energy-efficient treatment solution,
- c) Guarantee lower operating and life cycle costs,
- d) Expedite the overall process to have the new facility fully operational in months rather than years,
- e) Offer a proven system that requires very reduced maintenance liabilities, and
- f) Provide a security and performance bond with industry warranties.

**Additionally:**

- It is FOP's belief that communities like to know that their service providers and/or partners will be cooperative (will not be an obstacle) when addressing the community's goals. In this case, it would be important for them to know that FOP will provide bonded wastewater services as necessary to keep pace with the community's business development and growth initiatives. It only makes sense that FOP wants to grow and expand also. Most importantly, the community leaders shall have assurances that its wastewater provider/partner will help them solve problems and not create them.
- Affordable and long-term rate projections. Rates, (user and connections fees) will be determined by regional averages and controlled/set by the local Municipal Wastewater Authority.
- The system is designed, built and financed by FOP and may be transferred to the Municipality. No upfront capital investment is required of the Municipality. As a result, the local community incurs no bond financing or traditional debt obligations. FOP is paid a wholesale rate for treated wastewater, while the Municipality receives a retail rate. These fees are contracted to FOP by the Municipality on a "per 1,000 gallon" basis of sewage treated from the new and future capacity.
- If FOP were providing operators, then FOP would have good appearance such as identification, uniforms and well-kept equipment. Our primary choice is to

retain current operators and staff and offer a training program for the new, more efficient system.

- FOP is committed to work closely with and employ as many local engineers, contractors, tradesmen and suppliers as possible. With the likely exception of the technology and any specialty system work, this project would be contracted in coordination with County approved contractors.
- FOP will replace the existing capacity and provide for additional capacity (based on NPDES discharge permitting) which solves future sewer restraints for expanding residential, commercial or industrial growth.
- Safety and security are always important concerns that shall to be addressed.
- Excellent maintenance records, appearance and upkeep of the plant and grounds shall be included via a binding contract.
- Odor or discharge violations are unacceptable. The technology we choose shall exceed all local, state, and federal requirements. Additional considerations will be part of the plant design to meet future environmental and discharge quality thresholds.
- Any proposed upgrades shall include a small overall footprint which allows for expansion or total replacement to be performed at the existing location. This design feature:
  1. Eliminates costly land acquisitions and easement issues,
  2. Removes the need to relocate the main collection system,
  3. Reduces local opposition and subsequent referendums,
  4. Allows for existing permits to be utilized, and
  5. Creates community goodwill by replacing an often odorous facility with a state-of-the-art, more environmentally friendly system.
- Creating and maintaining open lines of communication between FOP and the community are very important. Names and contact information of FOP personnel will be provided in case of an emergency or concern, and FOP personnel would be conveniently accessible if needed.
- FOP would be available to participate in the appropriate community leadership committee or task force and assist with community's efforts to progress and meet their challenges.
- FOP shall require cooperation for establishing pretreatment requirements to avoid plant upsets, if none exist. If FOP were to acquire a plant/facility slated for decommissioning, an assurance is required that the NPDES permit and outfall permit would be transferable to FOP and continue to be effective.

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Mill Valley, CA.